

OFFICIAL FILE
ILLINOIS COMMERCE COMMISSION

ORIGINAL

(File Original and 3 copies)

00-0168

Docket No.

ICC Office Use Only

CHIEF OF BUREAU'S OFFICE

FEB 17 1 08 AM '00

ILLINOIS COMMERCE COMMISSION

Please provide the appropriate information in the () areas in the heading below.

(Applicant's Name)

: Easy Call Inc.
: 4212 W. Lawrence
: Chicago, IL 60630

Application for a certificate of
(local or interexchange) authority
to operate as a (reseller or facilities
based carrier) of telecommunications
services in (list specific area) in the
State of Illinois.

APPLICATION FOR CERTIFICATE TO BECOME A
TELECOMMUNICATIONS CARRIER
(Use additional sheets as necessary.)

GENERAL

1. Applicant's Name (including d/b/a, if any)

FEIN # 36-3993852

EASY CALL INC.

Address: Street

4212 W. Lawrence Ave

City

Chicago

State/Zip

IL 60630

2. Authority Requested: (Mark all that apply) 13-403 J - 1 3 - 4 0 4 13-405

3. Request for waivers/variances: In applications for exchange service authority under Sections 13-404 or 13-406, waivers of Part 710 and of Section 735.180 of Part 735 are generally requested. In applications for interexchange service authority under Sections 13-403 and 13-404, waivers of Part 710 and Part 735 are generally requested. Please indicate which waivers Applicant is requesting.

X Part 710 Part 735 -Section 735.180 Other

4. In what area of the state does the Applicant propose to provide service?

ALL of the Ameritech region or State of ILLINOIS.

5. Please attach a sheet designating contact persons to work with Staff on the following:

- a) issues related to processing this application
- b) consumer issues

- c) customer complaint resolution
- d) technical and service quality issues
- e) "tariff" and pricing issues
- f) 9-1-1 issues
- g) security/law enforcement

Please identify each contact person's (i) name, (ii) title, (iii) mailing address, (iv) telephone number, (v) facsimile number, and (vi) e-mail address, if any.

6. Please check type of organization?

☐ Individual

☐ Partnership

☐ Other (Specify)

☒ Corporation

Date corporation was formed November 22, 1994

In what state? ILLINOIS

7. Submit a copy of articles of incorporation and a copy of certificate of authority to transact business in Illinois.

8. List jurisdictions in which Applicant is offering service(s).

NONE

9. Has the Applicant, or any principal in Applicant, been denied a Certificate of Service or had its certification revoked or suspended in any jurisdiction in this or another name?

☐ YES (Please provide details) ☒ NO

10. Have there been any complaints against the Applicant in any other jurisdiction?

☐ YES ☒ NO

If YES, describe fully. _____

11. Will the Applicant keep **its** books and records in Illinois? ☒ YES ☐ NO

If NO, permission pursuant to 83 Ill. Adm Code Part 250 needs to be requested.

MANAGERIAL

12. Please attach evidence of the applicant's managerial and technical resources and ability to provide service. This may be in either narrative form, resumes of key personnel, or a combination of these forms.

13. List officers of Applicant.

J. Fernando Bedoya, President

Juan C. Bedoya, Vice President

Carlos A. Bedoya, Secretary

William Bedoya, Treasurer

14. Does any officer of Applicant have an ownership or other interest in any other entity which has provided or is currently providing telecommunications services? ☐ YES ☒ NO

If YES, list entity. _____

15. How will Applicant bill for its service(s)? Easy Call has developed its own billing system developed by an outside Vendor.

16. How does Applicant propose to handle service, billing, and repair complaints?

Easy Call has its own customer service department that would handle any customer service complaints or billing issues. Easy Call will also provide its customers with a full-time technician to handle any repair issues. We currently have a full customer service staff to handle all of our existing

17. Will personnel be available at Applicant's business office during regular working hours to pager and cellular customers. respond to inquiries about service or billing? ☒ YES ☐ NO

18. What telephone number(s) would a customer use to contact your company?

773-427-1700, we will also be adding additional lines that will rollover from a 1-800- number.

19. What are your procedures to prevent unauthorized "slamming" of customers?

ALL employees will sign a Policy and Procedure agreement of how the day to day operations will be followed and if any employee, officer or otherwise are detected of slamming any customer for any reason they

20. If granted authority to operate as a local exchange carrier, will the applicant abide by the will be, following 83 Illinois Administrative Code Parts: 705, 710, 720, 725, 735, 755, 756, 757, 770, and terminated. 772?

☒ YES ☐ NO (If no, please provide an explanation.)

21. Will the applicant sign and return membership forms to the Universal Telephone Assistance Corporation and the Illinois Telecommunications Access Corporation? ☒ YES ☐ NO

FINANCIAL

22. Please attach evidence of applicant's **financial** fitness through the submission of its most current income statement and balance sheet, or other appropriate documentation of applicant's financial resources and ability to provide service.

TECHNICAL

23. Does Applicant utilize its own equipment and/or facilities? ☒ YES ☐ NO

If YES, please list: _____

If NO, which facility provider(s)'s services does Applicant use?

24. Please describe the nature of service to be provided (e.g., operator services, internet, debit cards, long distance service, local service).

Easy Call will provide "debit cards", long distance service and local service. In the near future we will also provide internet access. We presently offer customers pager and cellular

25. Will technical personnel be available at all times to assist customers with service problems? Service.
YES S NO

26. If Applicant intends to provide payphone service, will the equipment utilized comply with FCC requirements and Finding (9) of the Commission Order entered in Docket No. 84-0442 on June 11, 1986, including, but not limited to: (a) touch dialing; (b) access to 9-1-1 and "0" operator dialing without use of a coin; (c) rules governing use of payphones by disabled persons; (d) ability to complete local and long-distance calls; (e) unlimited duration for local calls; and (f) a message explaining the telephone's general operations, dialing instructions for emergency assistance, payphone owner's name, method of reporting service problems and method of receiving credit for faulty calls? X YES NO At this time Easy Call will not be providing pay phone service.

(Signature of Applicant)

VERIFICATION

This application shall be verified under oath.

OATH

State of Illinois)
County of Cook)ss

Juan C Bedoya makes oath and says that he is Vice President
(Insert here the name of affiant) (Insert the official title of the affiant)
of Easy Call Inc.
(Insert here the exact legal title or name of the Applicant)

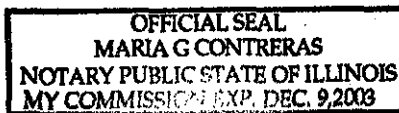
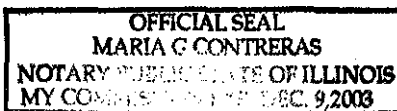
that he has examined the foregoing application and that to the best of his knowledge, information, and belief, all statements of fact contained in the said application are true, and the said application is a correct statement of the business and affairs of the above-named applicant in respect to each and every matter set forth therein.

(Signature of affiant)

Subscribed and sworn to before me, a Notary Public/ (Title of person authorized to administer oaths)

in the State and County above named, this 14 day of FEB 192000.

(Signature of person authorized to administer oath)





Application For Certificate To Become A Telecommunications Carrier

5. **The** following is a list of contact people designated for the different areas:

- | | | |
|---|--|--------------|
| a) Issues to processing Application | Lowell Pride, Consultant | 773-427-1700 |
| b) Consumer Issues | Lowell Pride, Consultant | 773-427-1700 |
| c) Customer Complaint Resolution | Diana Bedoya, Customer Service Manager | 773-427-1700 |
| d) Technical and Service quality Issues | Lowell Pride, Consultant
Lowell Pride | 773-427-1700 |
| e) Tariff and Pricing Issues | Diana Bedoya, Customer Service Manager | 773-427-1700 |
| f) Security/Law Enforcement | Diana Bedoya, Customer Service Manager | 773-427-1700 |

All personnel is located at **our** main office 4212 W. Lawrence, Chicago, Illinois 60630

12. We have been in the prepaid calling card business since December 1994. In addition we also have a Retail outlet, which sells pagers, cellular phones and prepaid phone cards. Currently we have a Consultant, Lowell Pride, working for us and is concentrating his efforts on organizing our local and long distance service.

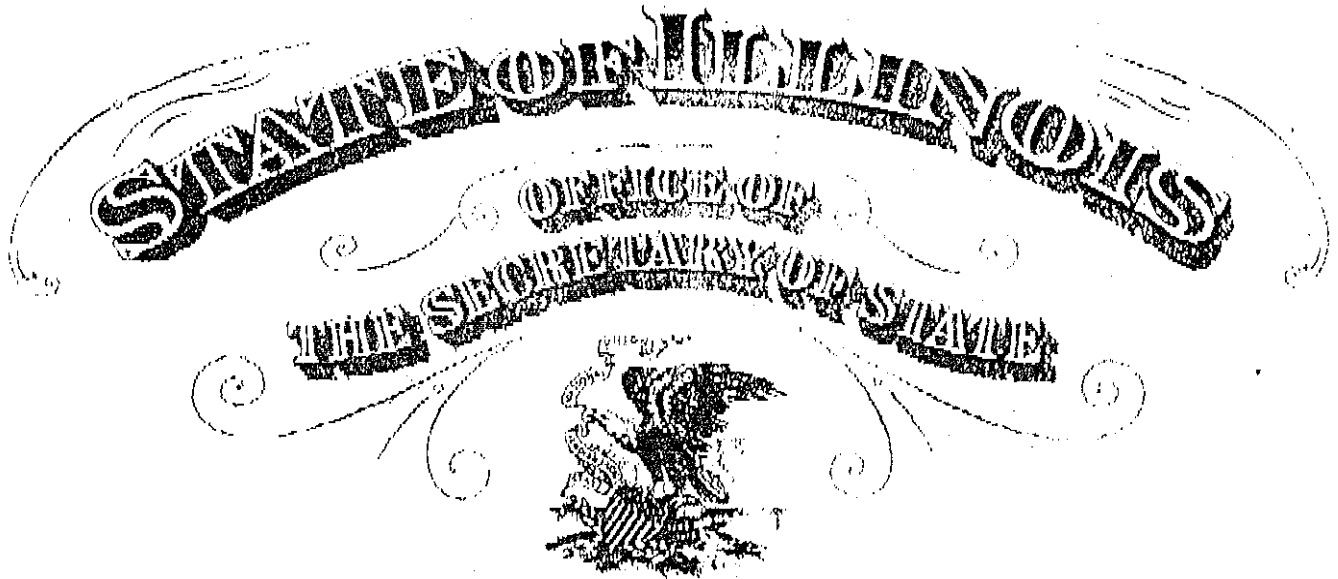
19. What are your procedures to prevent unauthorized "slamming" of customers?
Ans.Cont.:

In addition we will use the Ameritech Daily usage report or daily duft to track our own customers, to Determine if any of our customers are being slammed without their written authorization. These Policies will be strictly adhered to.

23. Does applicant utilize its own equipment and/or facilities?
Ans.:

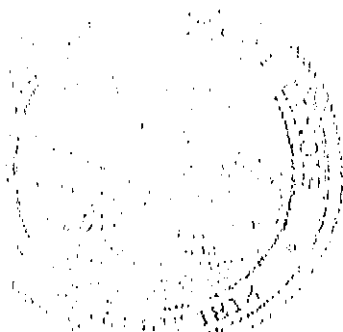
Yes, we currently lease our facilities from Remesas Hispano Americanos Inc., which is owned by the same principals of Easy Call Inc. Our facilities are located at 4212 W. Lawrence Ave., Chicago, IL 60630. We currently use a software program that was specifically designed for Easy Call. This software not only handles billing but also tracks inventory. We are also planning to purchase computer equipment and software that will be able to interface with Ameritech's computer system.

File Number 5807-675-9

**Whereas,**ARTICLES OF INCORPORATION OF
EASY CALL, INC.INCORPORATED UNDER THE LAWS OF THE STATE OF ILLINOIS HAVE BEEN
FILED IN THE OFFICE OF THE SECRETARY OF STATE AS PROVIDED BY THE
BUSINESS CORPORATION ACT OF ILLINOIS, IN FORCE JULY 1, A.D. 1984.

*Now Therefore, I, George H. Ryan, Secretary of State of the
State of Illinois, by virtue of the powers vested in me by law, do
hereby issue this certificate and attach hereto a copy of the
Application of the aforesaid corporation.*

In Testimony Whereof, *I hereto set my hand and cause to
be affixed the Great Seal of the State of Illinois,
at the City of Springfield, this 22ND
day of NOVEMBER A.D. 1994 and
of the Independence of the United States
the two hundred and 19TH*



George H. Ryan

02/16/00

Easy Call, Inc.

Balance Sheet

As of December 31, 1999

	Dec 31, '99
ASSETS	
Current Assets	
Checking/Savings	
10200 . Bank One	162,689.65
10250 . Petty Cash	300.00
Total Checking/Savings	162,989.65
Accounts Receivable	
11000 . Accounts Receivable	702,994.53
11050 . Calling Centers/Long Distance	59,183.28
Total Accounts Receivable	762,177.81
Other Current Assets	
10220 . Cash - Global Tel Link CD	80,000.00
11150 . Allowance for Uncollectible	-20,500.00
11200 . NSF - Checks	7,429.83
11510 . Buena Telecom	7,286.00
11511 . One voice	7,485.30
12000 . Inventory Asset	749,645.21
14020 . Prepaid Printing-Cost Cards	68,222.18
14021 . Pre-Paid Comission-Del Ray Farm	12,261.50
14022 . Pre-Paid Advertising	15,000.00
14050 . Employee Advances	31,241.43
14100 . Volkswage/Loan Employee	4,178.77
Total Other Current Assets	962,250.22
Total Current Assets	1,887,417.68
Fixed Assets	
15000 . Furniture and Fixtures	23,926.85
15100 . Equipment	43,419.08
15105 . Accumulated Deprec-Equipment	-4,571.00
15300 . leasehold Impr-Montrose	16,428.88
15305 . Accumulated Deprec-Leasehold Im	-2,972.00
15500 . Buildings/Lawrence	-62,854.51
Total Fixed Assets	13,377.30
Other Assets	
19500 . World Com Security Deposit	10,000.00
Total Other Assets	10,000.00
TOTAL ASSETS	1,910,794.98
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 . Accounts Payable	811,329.81
Total Accounts Payable	811,329.81
Other Current Liabilities	
21000 . Barr's Magnament	24,704.75
21010 . Payable-Global Tel Link	80,000.00
21015 . Loan - Stockholders	42,718.00
21020 . Volkswagen - A/P	-6.40
21025 . Remesas Hispano Americanos	525.00
21030 . MCI World Com, Inc.	39,600.59
23400 . Federal Payroll Taxes	-1,534.64
23450 . FICA - Employer	-13,565.11
23455 . FICA- Employee	-687.70
23460 . Medicare - Employer	-3,172.31

Easy Call, Inc.

Balance Sheet

As of December 31, 1999

02/16/00

	Dec 31, '99
23465 . Medicare. Employee	274.36
23600. SUTA . Payroll Taxes	-2,676.79
23700 . State Payroll Taxes	3,865.94
24100 • Commission Payable	15,310.87
Total Other Current Liabilities	185,356.48
Total Current Liabilities	996,686.29
Long Term Liabilities	
25001 • Loan-R.H.I.A.	160,531.65
Total Long Term Liabilities	160,531.65
Total Liabilities	1,157,217.94
Equity	
30000 • Opening Bal Equity	64,806.31
31000 • Common Stock	1,000.00
39000 . Retained Earnings	42,947.93
Net income	249,630.70
39500 • Current Earnings	395,192.10
Total Equity	753,577.04
TOTAL LIABILITIES & EQUITY	1,910,794.98

02/16/00

Easy Call, Inc.

Profit and Loss

January through December 1999

	Jan - Dec '99
Income	
40000 . Revenue - Merchandise/Phones/Be	40,347.50
40100 . Revenue - Beeper Airtime	1,860.30
40200 . Revenue - Calling Centers	341,950.00
40250 . Extra Ordinary Income/Calling C	1,391.50
40600 • Revenue - Sales Calling Cards	8,327,938.96
40700 • Other Revenues	3,677.29
40710 • Shipping Charges	19,053.97
40800 . Cellular One-Commissions	
40801 . Access Card Rebate	77,340.87
40802 . Commtrion-Phones	13,442.83
40803 • Others/Residuals/Activation	1,952.04
40800 • Cellular One-Commissions - Other	27,659.59
Total 40800 • Cellular One-Commissions	120,395.33
40850 • Commissions	1,777.20
48000 . Sales Returns and Allowances	-2,896.52
49000 . Sales Discounts	-8,891.42
49500 . Purchaser Discounts and Returns	'512.30
Total income	8,847,116.41
Cost of Goods Sold	
5000 • Cost of Goods Sold	1,829.12
50000 . COS - Merchandise Sold	76,115.07
50100 . COS - Beeper Airtime	7,056.82
50200 . COS . Calling Centers	303,850.01
50600 . COS - Calling Cards	7,086,909.06
50610 . Loss - Calling Cards	451.78
50625 . COGS- Customer Services Fees	1,246.87
50650 • COGS - Freight	30,945.82
57000 . COS - Printing Flyers	376.94
57001 . COS - Printing Cards	24,531.12
58000 . cos - Commission per Sales	355,725.97
59000 • Purchases Returns	7.00
59500 . Purchases Discounts	-160.00
59600 • Long Distance Discounts	985.27
Total COGS	7,889,870.85
Gross Profit	957,245.56
Expense	
60000 • Advertising Expenses	37,879.46
60005 • Printing/Flyers	13,760.71
61010 . Auto/Lease and Rent	7,607.85
6101 I . Auto Expenses	2,340.03
61020 . Equipment/Lease & Rent	421.90
62000 . Bank Charges	5,377.80
62100 . Bad Debts Expenses	0.00
62500 . Cash Over and Short	47.09
67000 . Insurance I Expenses	13,517.90
68000 . Office Cleaning Expenses	'398.15
68100 . Donations and Gifts	469.44
68500 . Legal & Professional Fees	2,615.12
69000 • Licenses Expenses	250.00
6999 . Uncategorized Expenses	0.00
70000 . Maintenance Expenses	2,523.70
70100 . Alarm Expenses	384.36
71000 . Office Expenses	5,693.34
7105 I . Administrative Expenses	4,784.39
71105 • Payroll Service/Computer	1,885.31
72001 • FUTA - Taxes	1,351.46

02/16/00

Easy Call, Inc.
Profit and loss
January through December 1999

	<u>Jan - Dec '99</u>
72002 • SUTA - Taxer	1,219.55
72003 . Federal Corp. Taxes	196.80
72004 • State Corp. Taxes	745.69
73500 . Postage and Delivery Expenses	220.63
74000 • Rent Expenses	14,883.70
75000 • Salaries	420,695.80
75010 . Overtime - Salaries	5,856.09
7501 I . Other Wager	3,667.82
75015 . FICA-Employer Expenses	16,426.83
75020 • Medicare-Employer Expenses	3,841.71
75100 • Special Bonuses	12,836.00
75 150 . Cash Over & Short	-24.63
75500 • Office Supplies	8,306.53
75502 . Computer-Maintenance-Supplies	2,996.61
76000 . Local Telephone Expenses	11,797.67
76010 • Cellular Phones/Expenses	6,181.33
76050 . Long Distance Services	4,322.81
76051 • Discounts-Long Distance	2,997.72
76500 • Travel Expenses	5,217.00
76501 • Miliieage and Transportation	16,791.83
76502 . Meals and Entertainment	2,033.45
77000 . Utilities Expenses	557.40
77600 . Outside Servicer	50,048.01
77700 . Sales & GBL Taxes	16,924.52
Total Expense	<u>710,048.88</u>
Net income	<u><u>247,196.68</u></u>